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the Number 1.**

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INNOTECH  
Arbeitsschutz GmbH

Gives Control.

Less gut feeling, more facts: INNOTECH opts for BI & CPM from Rimo. The decision-making platform Board paves the way for further growth for the security specialist.

## PARTNER

The Upper Austrian INNOTECH@Arbeitsschutz GmbH is considered one of the pioneers in occupational safety and health.

With an in-house production share of 88 percent, the research-oriented family business, with around 125 employees, relies on the highest quality made in Austria and is one of the largest European manufacturers of fall protection systems.

Represented by subsidiaries in Germany and Switzerland, as well as trading partners in 34 countries, the company repeatedly sets important accents with customized solutions and innovative products.



*„We needed a solution that, like ourselves, was innovative and flexible. A system that supports and merges the internal processes. The previous mapping of planning and analysis in different Excel files no longer meets our requirements, as this approach is not only error-prone and time-consuming, but also does not provide us with the necessary insights.“*

**Andreas Sperl, Head of Finance**

## CHALLENGES

Particular challenges here:

- In order not to lose sight of the goal of "expanding the digital offering" and to make the right decisions in the process, the right BI system was an important aspect.
- The software solution had to be innovative and flexible as well as support and merge the internal processes.
- Requirement of more transparency for management team as well as presentation of correct figures and data to be able to ensure fact-based decisions.
- Individual adaptability to processes

The broad application possibilities of the board platform as well as the optimal support by the Rimo consultants were decisive factors for the choice. Starting with sales planning, which in the next step will create bills of materials in preparation for production planning, INNOTECH's long-

term plan is to also map all financial processes and operational areas such as purchasing and warehousing in Board.

*The management team must be able to make its decisions on the basis of correct and consistent figures and data.*

With Rimo and Board, INNOTECH considers itself well equipped for the future: An innovative system that can grow flexibly with specific requirements and can be adapted to individual processes. Finance Manager Andreas Sperl and his team plan to implement the first planning with the new solution as early as the beginning of October. He has no concerns about user acceptance. The reason: Board's application interface is modern, intuitive and will therefore certainly meet with a very positive response from users.

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